## Troop 118 2018 Wreath Sale

Thank you for participating in our Wreath Fundraiser. The money earned allows the troop to purchase needed equipment and keep our registration dues a low as possible. In this packet you will find your sales brochure, blank sales order forms and copies of the orders you made last year if any.

## What you need to know at a Glance:

The sale begins Monday *September 24<sup>th</sup>* when you receive your sales packet at the weekly Scout Meeting. You have four weeks to sell. All completed order forms and money must be turned into Gus Heise by end of meeting *Monday October 22<sup>rd</sup>*.

All ordered product will be available for pick-up before Thanksgiving.

All orders will be delivered to customers by the scout who took the order.

The enclosed brochure does not include prices, please neatly write in the corresponding prices from the enclosed sales order form.

A one page version of the brochure can be found on the Troop website (<a href="http://troop118.org/">http://troop118.org/</a>) under the "Fees" tab, click on "Fundraising". It is available in a Black & White and Color version. It is an ideal document to send to family and friends when you can't visit them in person. Please remember you will still have to deliver the wreaths yourself, so selling to your grandmother in California is a bad idea.

You will only receive a few blank Sales Order Forms so please make copies or download the document from the Troop Website. It can be found under the "Fundraising" page.

Sell to your friends and family, sell in your neighborhood. When selling wear your Class A uniform, sash and any other scout related regalia. If you sell outside of a business, get permission from the owner first.

If you have not turned your orders and money into Gus Heise by the end of the Troop Meeting on Oct 22<sup>th</sup> your orders will not be processed. Any orders without money will not be processed. There will be no exceptions. You are encouraged to turn in your orders and money each week, as you collect them, so you don't miss the final deadline.

## What is in it For YOU?

Each scout will earn money for his Scout Bank which can be used for any Troop related activity. Scouts earn money through a percentage of their sales and by reaching Bonus levels.

Sales Percentages: All Sales after the first \$200 will earn the scout 25% for his Scout Bank

Bonus: Scouts earn bonus money for reaching preset sales levels. Bonus level prizes are not cumulative, see table below.

| Sales   | Scout Bank | Bonus   | Total    |
|---------|------------|---------|----------|
| \$200   | \$0        | \$0     | \$0      |
| \$250   | \$12.50    | \$0     | \$12.50  |
| \$300   | \$25.00    | \$20.00 | \$45.00  |
| \$500   | \$75.00    | \$30.00 | \$105.00 |
| \$700   | \$125.00   | \$40.00 | \$165.00 |
| \$900   | \$175.00   | \$50.00 | \$225.00 |
| \$1,100 | \$225.00   | \$60.00 | \$285.00 |
| \$1,300 | \$275.00   | \$70.00 | \$345.00 |

If you have any questions please contact me at <a href="mailto:sgheise@gmail.com">sgheise@gmail.com</a> or at 816-830-4497.

Good luck with your sales,

Gus Heise